



**ALL BIDDERS/BUYERS  
MUST REGISTER and RECEIVE A  
NUMBER PRIOR TO THE SALE**

**WHO CAN BID?**

Any business, individual, community club or group.  
Must be at least 18yrs. old to register.

**HOW DO I REGISTER AND GET A NUMBER?**

At the night of the sale at the registration table.

**WHAT IS THE PURPOSE OF THE BIDDER  
NUMBER?**

Hold your number up when bidding. Hold it up once you have bought an animal, this will give the auctioneer your name to announce.

**Once committed to the bid, you are responsible for the purchase of that animal.** All animals are sold to the highest bidder.

Payment is appreciated the night of the sale. If payment is not made, you will be invoiced with terms of net 30 days.

**CAN MORE THAN ONE PERSON PURCHASE  
THE SAME ANIMAL?**

Yes, but make sure you provide all names, addresses and phone numbers to the clerk.

**WHAT IF I CAN'T MAKE IT TO THE SALE?**

Please contact a representative from the Livestock Committee at (231) 853-2096 to arrange for bidder assistance or to answer any questions you may have.

**WHAT TYPES OF ANIMALS WILL BE SOLD?**

Market steers, feeder steers, swine, lambs and goats will be sold at the Large Animal auction on Thursday. Market rabbits and poultry will be sold at the Small Animal auction on Saturday.

**AS A POTENTIAL BUYER, SHOULD I PLAN TO  
ARRIVE EARLY?**

It's a good idea to arrive early enough to view the sale animals and/or talk to the 4-H members/owners (*Livestock auction booklets will be available at the clerk's table*). A sign-up table will be in or next to the barn so that you can obtain a buyer's number.

**WHAT HAPPENS AFTER I PURCHASE THE  
ANIMAL?**

Stay in your seat and the owner of the animal you purchased will come to you with the Buyer's Agreement for you to fill in the Buyer's name, address, telephone number and signature. At this time, you have the following choices as to what to do with the animal:

**RESALE OR CUSTOM PROCESSING?**

- 1) **RESALE**—The animal goes to the Ravenna Livestock Auction at the end of the Youth Fair to be sold. Money from the sale of the animal will be sent to you. Complete name and mailing address is critical!
- 2) **CUSTOM PROCESSING**—Choose the processor of your choice. Free trucking is provided at the end of the week for steers, hogs, lambs and goats. You will be contacted by the processor for specifics of how you want your animal processed. Rabbits & Poultry are sold live. Processing arrangements can be made upon request.

**2020 YOUTH FAIR SALE STATISTICS**

- # of market steers sold: 14
- # of feeder steers sold: 27
- # of swine sold: 48
- # of market lambs sold: 3
- # of market goats sold: 5
- # of chickens sold: 4 pens
- # of market rabbits sold: 3 pen of (3)



**CAN I BUY AN ANIMAL AND  
NOT KEEP IT?**

Yes. You have two options:

1. You can market your animal. This means reselling it at a local livestock yard. Trucking and reselling will be handled for you. You will receive a check in the mail from the livestock yard.
2. You can donate your animal back to 4-H. or FFA. If you choose to do this, indicate your decision to the auctioneer or the ring personnel at the time your final bid is taken. You should then check with the clerk to finalize payment.

**WHY SHOULD I PURCHASE AN ANIMAL  
FROM THE MCYF LIVESTOCK AUCTION?**

You will receive personal satisfaction through:

- 1) *Helping to promote 4-H and FFA youth "Learning by Doing" programs.*
- 2) *Obtaining high quality meat for your freezer or locker.*
- 3) *Free advertising you will receive as a buyer, both in various newspapers and the website.*
- 4) *The entire price of livestock and baked goods go directly to the youth member (seller), except a small portion (average of 5%) that is used to pay for their pictures and other auction expenses.*

\*\* Your contribution above the resale price is tax deductible.

**SHOW SCHEDULE**

**Goat Show:** Monday, July 26—10:00am

**Sheep Show:** Monday, July 26—6:00pm

**Poultry Show:** Tuesday, July 27—9:00am

**Beef Show:** Tuesday, July 27—5:00pm

**Swine Show:** Wednesday, July 28—5:00pm

**Dairy Show:** Wednesday, July 28—9:00am

**Llama/Alpaca Show:** Wednesday, July 28—1:00pm

**Rabbit/Cavy Show:** Thursday, July 29—8:00am

**If I decide to have my animal processed, what do I need to do?**

Make sure the clerk is aware of your processing plant choice. Contact the processor the morning following the auction sale to inform them of the number and species of the animals you're having processed at their plant, with instruction of types of cuts, thickness, packaging materials, etc. that you desire. Make arrangements to pick up your packaged meat from the processor.

**Processing Plants:**

DeVries Meats  
Coopersville, MI  
(616) 837-6061

Mike's Processing  
Allendale, MI  
(616) 895-6900

Drummond's Meats  
Ravenna, MI  
(231) 853-6200

Cushman's Processing  
Fremont, MI  
(231) 924-6151

Byron Center Meats  
Byron Center, MI  
(616) 292-5020

You as the buyer are responsible for any fees associated with slaughter, cutting, wrapping and picking up your meat from the processor.

**What is live weight vs. hanging weight and what kind of yield can I expect?**

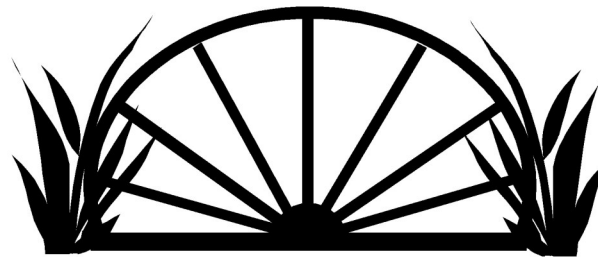
Live weight is the weight of the animal before killing it. The hanging (or carcass weight) is the weight of the slaughtered animal as it hangs from the rail. At this state, the hide and viscera have been removed. The animal is then taken down and cut into saleable meat. The following are examples of average yields:

- A 1,000 lb. steer = 651 lb. carcass = 432 lbs. of saleable meat

- A 250 lb. hog = 185 carcass = 120 lbs. saleable pork



**THANK YOU  
FOR SUPPORTING  
OUR YOUTH**



**Muskegon County Fairgrounds**

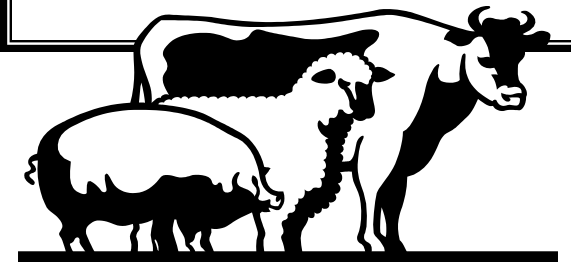
**Website: [www.muskegonfairgrounds.com](http://www.muskegonfairgrounds.com)  
Email: [fairgrounds@co.muskegon.mi](mailto:fairgrounds@co.muskegon.mi)**

**6621 Heights Ravenna Road  
Fruitport, Michigan**

Muskegon County Fair  
**2021  
LIVESTOCK  
AUCTION**

**Thursday, July 29**

**5:30pm**



**BAKED GOODS  
AUCTION**

**SATURDAY, JULY 31**

**10:00 AM**



*Thank you for  
supporting our Youth!*